

Camp Concordia NEWS!

Camp Concordia exists to provide opportunities (engage experientially) to encounter Christ in the midst of God's creation - building body & soul!

Spring 2024 Newsletter



Welcome
Pastor
BJ Fouts -
Executive
Director
(See inside
and get to
know him)

2023 Annual Report



Something NEW for
summer 2024 page 7



1956-THANKS to a group of laypeople and
pastors who began to finalize plans on
what would become Camp Concordia.

From the "Doc"

Dr. Craig S. Oldenburg
~~Executive Director~~
Emeritus



Retirement? Yes. Now it is time. With a beginning and ending at ... Camp Concordia.

Camp ministry has been my major career. The inspiration for it began in the summer of 1969 when I attended **Camp Concordia** and stayed in the Sabatugee cabin (later changed to Faithfulness). Here the idea of serving a camp started.

In 1981-82, I completed my Director of Christian Education college INTERNSHIP at **Camp Luther, Wisconsin** and served with (my now wife) Mary that summer.

After a time teaching and being a DCE in Lutheran schools and church, Mary & I became "Texans" in 1987 - serving in leadership capacities at **Camp Lone Star**.

I had the privilege of serving with the icons of LCMS Outdoors Ministry: Jim Yagow (Camp Luther) and Garland Midgett (Camp Lone Star). Both early innovators in camp ministry in the 60's & 70's.

Then 1991 was the year Mary & I began directing small camps. First **Camp Dixie** in southern Alabama. Then **Lutheran Valley Retreat** in the mountains of Colorado. Success in LCMS camp ministry and a masters degree took us to Portland, Oregon and Seward, Nebraska to work at Concordia Universities as professors and program directors, finding our way back to camp as Executive Director and fundraiser for **Mt. Cross Lutheran Camp** in California.

After one more stint as a DCE/children's minister, in 2014 Mary & I accepted the Call to serve at **Camp Concordia**. And now, a decade later, it's retirement time!

THANK YOU to those who have taught and mentored us since the early 1980s, those who have prayed for us and encouraged us and those who have made us a part of their family.

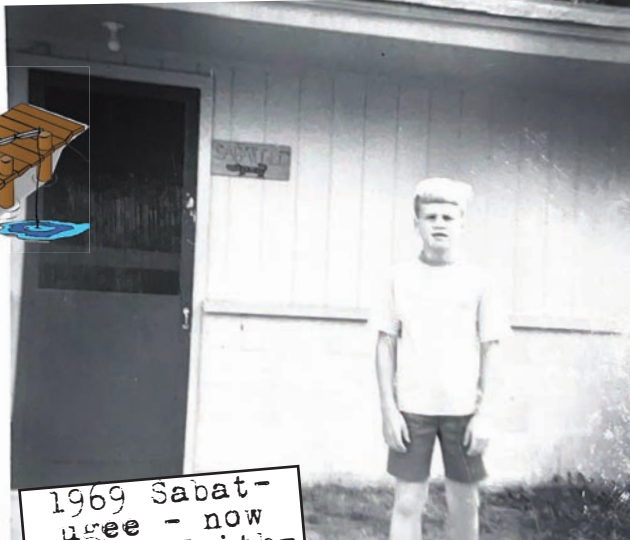
THANK YOU to everyone who has sacrificed financially to make Camp Concordia what it was meant to be, joined us in this journey, and watched it grow into a strong fiscally responsible ministry in Michigan. We have been delighted to see your families, churches and schools love having a quality LCMS camp.

I am a bit choked up as a sign this last "From the Doc" note to you all. But rejoice that you have a strong camp and a fine new set of leaders in place right now who will guide Camp into the future!

Blessed in the journey.

DOC

CRAIG



1969 Sabatugee - now called Faithfulness



1981 Camp Luther Northern Wisconsin Internship

1987 Camp Lone Star, Texas. Program Coordinator (Doc) and Day Camp Director (Shadow)



"Doc" & "Shadow" 2000 Lutheran Valley Retreat Executive Director & Assistant Director Colorado



"Doc" & "Shadow" 2024

Year-Round Staff



EXecutive Director
BJ Fouts
M.Div.,
BA Theological Languages
(See more Page 6)



Dir. of Programs
Ayla Schmidt
BA Psychology/
Biology



Dir. of Operations
Sam Schmidt
BA Mathematics

2023 Amazing Donor List

Thank you for keeping the mission of Camp Concordia strong. If your name or amount appear incorrect, please contact the camp office. We appreciate you! **See the next page for a full financial report.**



\$10,000-\$25,000

Anonymous
Evans, Ron

\$5,000-\$9,999

Holy Cross Lutheran, Jenison
Humphries, Gary/Cynthia
Wrede, William

\$1,000-\$4,999

Brower, Allen/Nancy
Christ Lutheran, White Cloud
Ernst, Troy/Kimberly
First Lutheran, Charlotte
Garchow, Eric
Graves, Frank/Bev
Hope Lutheran, Grand Rapids
Humphries, Doug/Vera
Korcek, Betty
LaPlante, HC/Marie
Marasus, David/Colleen
Mt. Calvary, Greenville
Oldenburg, Betty
Oldenburg, Craig/Mary
Palmer, Rachel
Rexius, William/Margaret
Smeeding, Dick/Sally
Smeeding, Richard/Amanda
St. Matthew Luth, Grd Rapids
St. Peter Luth School, Hemlock
Trinity Luth School, Utica
Van Dyke, Terry/Elaine

\$500-\$999

Bonnell, Gary/Maylene
Diehr, Peter/Della
Esselman, Becki
Gager, Ken/Judy
Horstman, Chad/Jackee
Koster, Michael/Susan
Newkirk, Jay/Barb
Randa, Sean/Erin
Shepherd of Lakes School, Brighton
St. John Luth School, Fraser
St. Luke Lutheran, Ann Arbor
St. Peters Lutheran, St. Johns
Trinity Luth School, Trav City
Vanderweide, David/Monica
Wilson, Steve/Janelle
Women of Holy Trinity, Lakeview
Yee, Dan/Jane



\$250-\$499

Carey, Norma
Camper Checkout Donations
Eggert, James/Elizabeth
Esselman, Luke/Amanda
Girls of Grace, Coopersville
Guardian Luth School, Dearborn
Immanuel Luth, Grd Rapids
Kluba, Denis/Karen
Knight, Eva
Lakeshore Luth Fellowship, Spring Lake
Owen, Fritz
Porter, Donald/Lois
Scheel, Martin/Robin
St. James Lutheran, Montague
St. Luke LWML, Ann Arbor
St. Luke Lutheran, Ann Arbor
St. Peter's L S, Big Rapids
St. Thomas Lutheran, Trufant

\$100-\$249

Amazon Smile
Anderson, Dwight/Marlene
Bachman, Fred/Susan
Bartzsch, Jim/Colleen
Barz, Daniel/Ann
Bickel, Jeremy/Lynda
Blanchard, Jason/Danielle
Boyer, Todd/Mary
Bruinsma, John/Debra
Cebelak, Lisa
Chapel of the Lakes Dorcas, Mecosta
Cochrun, Ronald/Dianne
Cook, Chris/Shelley
Frank, Mark/Loree
Gapinski, Randy/Sarah
Garchow, Peter/Sherry
Gaskell, Nancy
Gingerich, Elizabeth
Haak, Larry/Sally
Heath, Thomas/Starr
Hoese, Terry/Shirley
Holy Cross Ladies, Belding
Kamper, Jeff/Michelle
Karagoulis, Mike/Lynne
Krafft, Bob/Deb
Krieger, Carol
Kuhn, Alberta
Laidlaw, Jera
Leistner, Scott
Lovatt, Judy
Ludford, Terry/Beth
Lytikainen, Paul/Cheri
Messiah Guild, Grand Rapids
Ohashi, John/Jane
Oltman, Thomas/Debra

Otto, Rodney/Phyllis
Povich, Thomas/Donna
Rivers, Margaret
Rohde, Aaron/Laura
Sandtveit, Richard/Annette
Schroeter, Gilbert
Smith, Brian/Kristin
St. Michael Luth Sch, Portage
Tapley, Kari
Tayon, Karen
Vatai, Patrick/Grace
Veitengruber, Don/Dee
Williams, John/Theresa
Wright, Beverly

\$50-\$99

Anonymous
Anonymous
DeMaagd, Gary/Diane
Dobosz, Paul/Martha
Fritz, Jonathan/Georgia
Graham, Steven/Rebekah
Gustafson, Thomas/Emily
Hemme, Seth/Patricia
Hepper, William/Maxine
Hirt, Doug/Shirley
Kaminski, Jason/Heidi
Karpenko, William/Michele
Kogge, Jeanette
Liden, Michael/Bonnie
Lieveuse, Doris
Meek, Janice
Oisten, Sharon
Oliver, Jake/Kelly
Ruland, Richard
Rynbrandt, Donald/Kathleen
Schlueter, Jon/Corinne
Seitz, Del
Sharbaugh, Carolyn
Shourds, Chris/Christina
Spletzer, Bruce/Lorilei
Wilkinson, Donna

\$1-49

Anonymous
Anonymous
Anton, Michael/Charlotte
Bielski, Victoria
Butterfly House, Traverse City
Crosmer, Walt/Marj
Czajka, Mike/Paty
DeGrez, Rebecca
DeWitt, John/Marcia
Family Camp Donation
Fischer, Janice
Hackman, Richard/Shawn
Jabs, Rebecca
Kelly, Robert

Mudie, Kent/Janet
Quernheim, Tracy
Ranville, Nick/Meghan
Schmidt, Jay/Kim
Schoolenberg, Dave/Deb
Tauser, John/Lisa
Taylor, Michael
Weissmann, Wolfgang/Claire
Woons, Brad/Kimberly

And...

Grant & Other \$

Benevity Fund
Duke Energy Foundation
Fidelity Paris Giving Fund
MI Church Extension Fund
Michigan District-LCMS
Pledgeling Foundation

Estate Gifts

Bill Braman Estate

In Loving Memory of

Arthur Kuhn by Albeta Kuhn
Mary Liden by
Michael/Bonnie Liden
Mike & Sandee Lovett by
Nancy Gaskell
Carleen Overholt by
Michael/Charlotte Anton
Paul/Martha Dobosz
Janice Fischer
Jeanette Kogge
Marie LaPlante
Doris/Emily Lieveuse
Tracy Quernheim
Carolyn Sharbaugh
Merlin Petzold by
Terry/Beth Ludford

In Honor of

Pastor Rob Appold by Owen Fritz
Mary Petzold by Tom Petzold
Meredith Vanderweide
by David/Monica Vanderweide

Donations In-Kind

ATC Belay Device (Bender)
Telephoto Zoom Lens (Wrede)
French Fry Cutter (Wrede)
Giant Hammocks (Wireman)
Two Way Radios (Maier)
Program Supplies (Kamper)
Lifejackets (Vanderweide)
Kitchen Utensils (McKendry)
Program Supplies (Oldenburg)

Donations of Services

Advanced Pest Management
Evans, Ron
Goetsch, Bill
Schulz, Bill
Thompson Well Drilling
VanKempen Electrical

Volunteers

Nicholas Burns
Corbyn Cook
Pat Crow
Andrew Evans
Ron Evans
Bill Goetsch
Pastor Thomas Gustafson
Mike Karagoulis
Jeanette Koch
Terry Ludford
Pastor Sean McCoy
Ed & Pat Newberg
Mary & Whitney Oldenburg
Kelly Oliver
Bill & Margo Rexius
Cori Scholtens
Conrad & Joan Swanson
Gabriel Vogt
Skip & Carol Young
Faith, Grand Blanc
St. John, Fraser
West MI Lutheran High, GR
St. Michael, Portage

Thrivent Action Team

Grants and Leaders

(2023 - \$3500)
Michael H – Spring Mailing
Michael H – Camp Road Signs
Aaron F - Fire Circle Benches
Judy L – Trail Signs
Judy L – Adventure Shed Roof
Craig O - Painting Cabins
Mary O - Painting Cabins
Andrew L - Painting Cabins
Melissa S - Painting Cabins
William G - Painting Cabins & Bathhouse
Cori S - Painting Pavilion
Matt S - Painting Bethesda
Andrew L - Electrical boxes
Mary O - Christmas Mailing

Thrivent Choice Dollars
\$5,530

thrivent

2023 AnNual Report

Unaudited 2023 Annual Report

Yield	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014 ⁵
Contributions to Operations	\$ 84,829.62	\$ 153,782.11	\$ 114,333.79	\$ 122,305.89	\$ 76,203.89	92,330.39	94,946.19	93,640.09	71,951.51	48,668.02
Summer Camps, Retreats	\$ 171,039.60	\$ 145,205.25	\$ 171,545.00	\$ 76,615.00	\$ 136,900.21	130,443.65	123,175.18	72,248.38	96541.7	66758.5
Designated Gifts to Operations ⁷	\$ 45,170.38	\$ 21,884.68	\$ 222,733.49	\$ 75,456.00	\$ 25,054.31	21,791.08	20,329.20	8,724.00	7,278.97	17,370.17
Other Income ¹	\$ 44,052.70	\$ 23,158.04	\$ 16,103.12	\$ 18,590.84	\$ 12,658.71	11,300.73	21,714.86	10,574.79	23,132.60	12,430.55
Total In	\$373,935.80	\$344,030.08	\$524,715.40	\$292,967.34	\$277,134.32	\$255,865.85	\$260,165.43	\$185,187.26	\$198,904.78	\$145,227.24
GO!										
Staff Salaries & Benefits ²	\$ 166,473.10	\$ 122,944.24	\$ 137,110.61	\$ 95,606.03	\$ 111,858.37	93,042.03	92,121.48	82,780.45	80,554.94	61,367.85
Payroll Taxes	\$ 11,847.16	\$ 8,744.39	\$ 9,966.21	\$ 6,854.52	\$ 8,073.80	6,384.51	6,639.14	5,417.27	4,521.65	5,362.44
Insurance	\$ 47,630.64	\$ 41,238.28	\$ 40,586.36	\$ 37,401.10	\$ 34,381.44	32,127.04	37,891.04	29,405.25	28,481.80	22,333.89
Building/Maintenance ³	\$ 36,662.86	\$ 34,383.04	\$ 31,774.83	\$ 92,762.15	\$ 22,274.57	30,494.55	35,316.19	10,025.33	16,639.17	17,164.25
Utilities	\$ 14,911.83	\$ 13,656.12	\$ 13,008.67	\$ 11,263.05	\$ 14,267.45	12,344.62	13,061.78	9,985.98	11,119.37	14,525.30
Food and Kitchen ⁸	\$ 13,867.86	\$ 9,413.59	\$ 14,091.66	\$ 6,379.38	\$ 10,609.99	7,866.29	8,584.29	4,678.99	6,857.53	5,660.83
Promotion	\$ 5,899.30	\$ 5,792.25	\$ 5,594.50	\$ 4,237.35	\$ 5,177.69	5,562.39	5,449.43	4,463.86	7,199.92	4,360.78
Program	\$ 4,663.48	\$ 2,487.25	\$ 14,255.90	\$ 6,854.14	\$ 4,869.89	8,759.83	7,306.96	3,298.97	4,044.68	1,474.45
Gov., Bank, Professional Fees	\$ 13,128.50	\$ 16,769.30	\$ 13,565.36	\$ 10,639.95	\$ 11,899.35	10,392.57	10,386.71	8,147.37	9,527.11	7,878.87
Other Expenses/Loss ⁴	\$ 11,762.31	\$ 17,086.27	\$ 17,391.32	\$ 11,207.56	\$ 15,343.06	7,770.51	9,665.03	6,311.96	7,725.12	13,835.17
Total Out	\$328,739.69	\$272,514.73	\$297,345.42	\$283,205.20	\$238,755.61	\$214,744.34	\$226,422.05	\$164,515.43	\$176,671.29	\$153,963.83
Net Operating Income ⁷	\$373,935.80	\$344,030.08	\$336,715.40	\$292,967.34	\$277,134.32	\$255,865.85	\$260,165.43	\$185,187.26	\$198,904.78	\$145,227.24
Net Income ⁶	\$ 45,196.11	\$ 71,515.35	\$ 39,369.98	\$ 9,762.14	\$ 38,378.71	\$ 41,121.51	\$ 33,743.38	\$ 20,671.83	\$ 22,233.49	\$ (8,736.59)

¹ Camp Store, Grants, Interest, Endowment, Misc.

² Includes summer staff, food service staff, maintenance and year-round staff w accountable plan (significant increase in 2015 reflects moving form 1 staff per cabin to 2 and a significant increase in summer ministry staff salaries in 2019; 2020 includes a 2nd full-time year-round staff for part of the year plus summer ministry staff pay increases again; we plan for a significant increase here again due to raising summer ministry staff salaries in 2021); in 2023 1.5 additional year-round staff positions were added causing a significant increase

³ 2017 & 2018 includes kitchen upgrades to all stainless, dishwasher and epoxy floor; plus continued building repairs for health and safety; 2020 includes maintenance building addition and new Lodge roof; 2023 does not include expenses of \$50,750 for showerhouse architectural plans or approximately \$26,000 for fireplace restoration in the main lodge which were actually expensed out of prior designated gifts. It DOES include over \$3,000 of final expenses for the completion of the Climbing Tower, which was extremely popular in 2023.

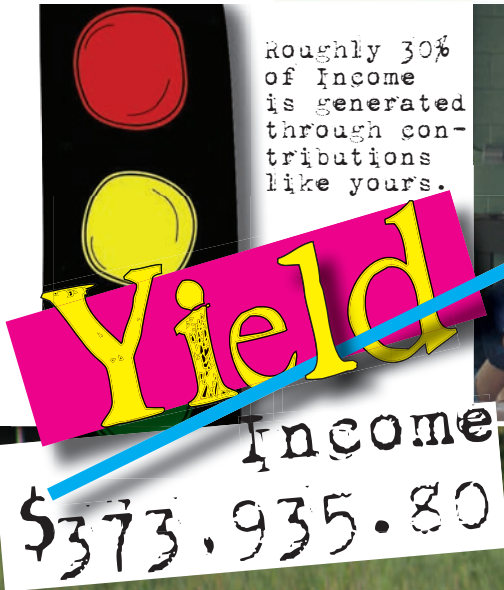
⁴ Staff Recruit, Administrative/Office, Camp Store; in 2021 more than 50% of this was camp store expense (a large increase with a large increase of campers). In 2022, an endowment fund was established and, of course, it was a bad year for markets, so this line includes an undeclared loss of \$2,356.34.

⁵ New director started in April of this year

⁶ This was key to Camp Concordia hiring an additional year-round staff in 2021 Spring and for living through COVID-19 reductions in use; 2023 does not include \$50,750 in fees to architects (showerhouse) since it came out of prior donations into a

⁷ 2021 includes a \$188,000 one-time Estate Gift from the estate of Michael & Sandee Lovett designated for the future new shower house. Gift NOT reflected in Net Operating Income.

⁸ 2023 increase in food expenses reflects the historic increase in food prices across the USA.



Roughly 30% of Income is generated through contributions like yours.

Yield

Income

\$373,935.80



2024 Board of Directors

Voted onto board 2023 annual meeting:

- Cori Scholtens - President (St. Matthew, Grand Rapids)
- Troy Ernst - Vice President (Holy Cross, Jenison)
- Phil Kowatch - Treasurer (St. Matthew, Grand Rapids)
- Kelly Oliver - Secretary (Redeemer, Ft. Wayne, IN)
- Sean McCoy - Pastoral Advisor (Ascension, East Lansing)
- Thomas Gustafson (Pastor - Immanuel, Grand Rapids)
- Bill Goetsch (Holy Cross, Belding)
- Terry Ludford (St. Paul, Kalkaska)
- Ed Newberg (St. Matthew, Grand Rapids)
- Bill Schulz (Bethel, Howard City)

Net Worthy

Highlighting

2023 Annual Report Financials

- Old records are hard to come by, but for the graph below we found a **1974** statistic that reflects some of the "hay days" of camp numbers. **2019, 2021 and 2022 exceeded expectations** in camper days and camper numbers. But what happened in 2020 and 2022?
- 2020, of course, was the nation's Covid-19 year. Most camps did not run. As a smaller camp, Camp Concordia was able to open right after July 4, 2020. In 2022, as an after-shock from 2020, staffing across the USA was difficult and many camps closed their doors completely. Camp Concordia was blessed with 9 incredible staff, but that meant 120 campers had to be turned away.
- Notice that since 2014, **insurance has more than doubled**. Yikes!
- Look at Utilities. Summer camp numbers have increased over 3 fold since 2014 and with creative efforts on the part of staff, **utilities have stayed about the same**.
- In 2014, a summer staff was paid \$180 per week. In 2023, summer ministry staff made around \$400 per week depending on roles. We want to be known as a **top of the line** children's ministry.



Expenses
\$328,739.69

Invest 2023

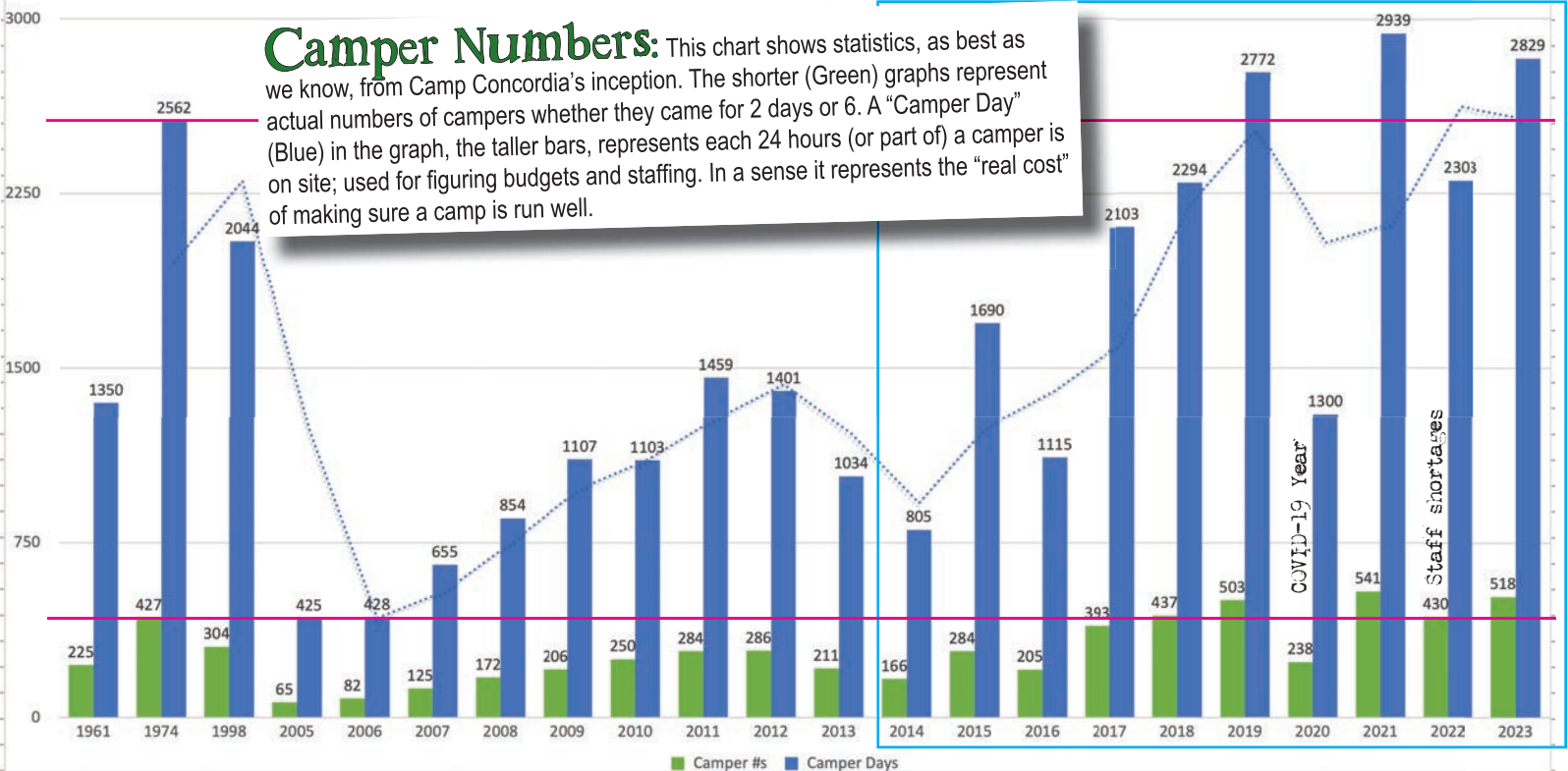
This is the amount Camp Concordia invested in staff, food, facilities, insurance, etc. all to make the best faith building experience possible for campers and their families. Thank you to all of you who donate to cover the actual expense of running camp. You are incredible!

...because we ARE!

Camp Concordia Numbers Over the Years

Blue Box = Oldenburg decade

Camper Numbers: This chart shows statistics, as best as we know, from Camp Concordia's inception. The shorter (Green) graphs represent actual numbers of campers whether they came for 2 days or 6. A "Camper Day" (Blue) in the graph, the taller bars, represents each 24 hours (or part of) a camper is on site; used for figuring budgets and staffing. In a sense it represents the "real cost" of making sure a camp is run well.



Hey BJ. Please Introduce Yourself...



CAMP CONCORDIA

PASTOR B.J. FOUTS

EXECUTIVE DIRECTOR

Hello Michigan! I am an Illini turned Husker and I'm still waiting to decide about Sparty or the Wolverines. I grew up in Central Illinois, but our family has called Nebraska home for the past 16 years. I graduated from Concordia University Chicago with a degree in Theological Languages and then Concordia Seminary, St. Louis. I have been a parish pastor since 2008, serving as the Senior Pastor of St. John Ministries for the past 7 years.

I grew up going to Camp CILCA, near Springfield, IL, and it was there that I learned to love Jesus and where He showed me just how much He loved me. My experiences from camper to Summer Program Director ignited my heart to want to serve God. I have been an advisor and retreat leader at Camp Luther of Nebraska and now, I am so very excited to serve the Lord as a leader at Camp Concordia.

Jessica and I met as camp counselors and have been married for 20 years. The Lord has blessed us with four amazing children, Hannah, Nathanael, Abigail and Lizzy.

I am excited to serve at Camp Concordia so I can participate in its mission to provide opportunities for children, youth and their families to encounter Christ in this special place. The Holy Spirit is going to reach hearts and minds and it is my prayer that I, and Camp Concordia can be His instruments.

I look forward to getting to know you and working together to help more people know Christ. I'd love to have a conversation with you at camp, your church or even if you see me at a football game next fall. I'm usually wearing stripes.



Financially Supporting the Work of Camp Concordia

Camp Concordia was established in 1957 as a premier children's ministry - supporting families and congregations in their task of influencing faith. A crowd of donors and volunteers worked hard over the next few decades to create a sound and safe environment for this goal. You can see on page 4 that contributions and designated gifts **make up about 30% of the operating budget** of Camp Concordia. You can also see that the board of directors and staff have spent responsibly and Camp Concordia is a worthy and sound investment of your annual contributions. We really could use a few large donors (See page 3) and hundreds of moderate donors (\$600-\$1200 per year). Be one of those in 2024 as we continue to expand space and facilities (new million dollar showerhouse plans are drawn up and contractors are being sought out).



Summer Camp



2024	Grades 1-3	Grades 3-5	Grades 5-6	Grades 6-8	Grades 8-10	Grades 10-12	Family Camps	
<p>• ADD-ON OPTIONS & Individualized Activities: Each day campers get a time to choose Individualized Activities. Usually cabin groups choose activities together, but during this time a camper can focus on an activity being led by various staff. It could be an extra time of normal camp activities (i.e., archery), to learning a special skill unique to a staff (i.e., sign language). As an alternative, bulleted items under camp sessions (i.e., Swim Lessons) are OPTIONS available for specific dates. Most have an additional cost to cover specialized equipment (i.e., Water Sports), transportation or food supplies. Fees will be visible in online registration.</p> <p>• Sleep in Week: During weeks with older campers, the entire schedule will be set an hour later. For example, 8:00 breakfast is moved to 9:00 am. This also means staying up later in the evening.</p>								
Jun 9-14		Journey • Kayaking • Swim lessons		Trails • Horse Rides • Water Sports		Jr Staff Session 1 • JCounselor • JKitchen • JLifeguard • JMaintenance		
Weekend Jun 14-16	Explorer							
Jun 16-21 (Sleep in Week)				Trails • Horse Rides • Survivor BOYS	Venture • Guitar • Sailing			
Jun 23-28 (Sleep in Week)				Trails • Horse Rides • Water Sports	Venture • Climbing/Rap • Horse Rides	Jr Staff Session 2 • JCounselor • JKitchen • JLifeguard • JMaintenance		
Jun 29-Jul 2 (4-day Sat-Tue)	Explorer	Jr Journey • (Grades 3-4) • Swim lessons			Another Week of Venture Camp			
Jul 4-7	Singer/Songwriter (and LCMS School Teacher) Aaron Rohde returns						Family Camp (Thursday Evening-Sunday)	Family Camp
Jul 7-12			Quest • Kayaking • Swim lessons	Trails • Survivor GIRLS • Water Sports		Jr Staff Session 3 • JCounselor • JKitchen • JLifeguard • JMaintenance		
Weekend Jul 12-14							Family Exp	
Jul 14-19 (Sleep in Week)				Trails • Guitar • Water Sports	Venture • Guitar • Team Challenge		Additional Family Explorer Weekend	
Jul 21-26		Journey • Kayaking • Swim lessons		Trails • Guitar • Water Sports		Jr Staff Session 4 • JCounselor • JKitchen • JLifeguard • JMaintenance		
Weekend Jul 26-28							Family Exp	
Jul 28-Aug 2		Journey • Swim lessons	Quest • Swim lessons				Page 7	



Camp Concordia

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Gowen, MI 49326

616-754-3785

office@campconcordia.org

www.campconcordia.org



If you no longer wish to receive mailings from Camp Concordia, please alert the office at 616-754-3785 or office@campconcordia.org

Nonprofit Org.
U.S. Postage
PAID
Gowen, MI
Permit No. 5

Partner Camp

NLOMA

CHRISTIAN CAMP & CONFERENCE ASSOCIATION
MEMBER

Go-Be [JESUS]

Camp Concordia Needs List



Complete list on Amazon.com
<https://a.co/00r410S>

28' High Visibility Orange Safety Cone (\$115, Need 1 pack of 6 - these will be used for field games)



100 ft 10 Gauge Extension Cord (\$130, Need 1)



100 ft 10 Gauge Ultra Lighted Ends

Marine Wall Mounted Ship Hanging Bell (\$9.49 ea., Need 3 - one for each top of climbing tower to ring once camper has reached the top)



www.campconcordia.org